

Section 4

Fee Proposal



Fee proposal

Most of our clients prefer a rate card basis for remuneration, but we are able to offer a number of fee structures, which can be refined according to the County's preferences.

Based on the rate card below our budget estimate would be:

- ▶ Phase 1 (Feasibility): \$95,000
- ▶ Phase 2 (Procurement): \$404,000

Rate Card – EY	Rate (\$/hr)
Partner / Principal / Senior Managing Director	\$650
Managing Director / Executive Director	\$575
Senior Vice President / Senior Manager	\$525
Vice President / Manager	\$450
Senior Associate	\$375
Analyst / staff	\$225

Pricing Assumptions

- ▶ Travel and accommodation expenses will be payable on an as incurred basis, subject to the prior approval from the County and following the County's policies and procedures.
- ▶ This pricing assumes a 15-month process to address the engagement with maximum 1,150 hours of effort.
- ▶ The fee estimate assumes that relevant County stakeholders and participants are both knowledgeable and empowered to make functional and technical decisions.
- ▶ This response has been prepared based on EY's current understanding of the County's requirements with the recognition that decisions by the County may serve to widen or narrow the overall scope of activities, level of effort required by EY and estimated fees.
- ▶ The fee estimate assumes that the County will make available information required for the analysis and respond to EY information requests on a timely basis.
- ▶ EY's scope of work and budget assumes that technical and legal advisors will be contracted separately by the County.