## Section 4: Fee proposal

A fee proposal for the proposed scope of services. Specify any additional expenses such as travel and lodging.

## **Delivering a professional fee estimate for Currituck County**

We are excited about the opportunity to work with Currituck County and have prepared the below fee estimate to meet Currituck County's needs and objectives. Our fees allow for thorough and insightful advice from experienced professionals without unnecessary add-on or startup charges. We do not anticipate invoicing the County for additional expenses, such as travel and lodging.

For the completion of the scope of services as outlined by the County, we propose a total not-to-exceed fee of \$530,000. We anticipate this will be roughly allocated as follows between the various portions of the project. We would propose invoicing the County monthly, based on time expense at the rates provided below.

| SERVICES  | FEE ESTIMATE |
|---|--------------|
| Initial scoping and feasibility analysis  | \$60,000     |
| Quantitative analysis, model development, system valuation, VfM analysis                  | \$195,000    |
| Summary findings memo, provide financial alternatives and determine best course of action | \$35,000     |
| Impact to organization and stakeholder input  | \$95,000     |
| Contract development, RFQ and proposal review, negotiations                               | \$145,000    |
| TOTAL FOR ALL SERVICES  | \$530,000    |

We want to stress that this proposal is negotiable.